

Leadership Foundations

Core Competencies	Participants will be able to:
Foundation	 Use the "whole-person paradigm" to tap into others' full creative potential. Define the 4 Imperatives of Great Leaders
Inspire Trust	 Model honesty and integrity Demonstrate character and competence Create an action plan to improve trust Understand the 13 behaviors of high-trust leaders Increase influence with peers and direct reports Earn respect of others
Clarify Purpose	 Think strategically Balance rigorous personal thought and analysis against team feedback and involvement Understand the "job-to-be-done" (for the employee, for the team, for the company) Improve business acumen and apply it to everyday work
Align Systems	 Understand that success is in the systems Influence a key system of talent—attracting, developing, positioning, and rewarding people Adopt a key system of individual execution—getting the right things done Identify "Wildly Important Goals" Create lead measures that affect the goal Build a compelling scoreboard to measure progress Implement a cadence of accountability for results to peers and managers
Unleash Talent	 Affirm worth and potential in others Help others find their "voice" Discover unmet needs on your team Create value in your current role Surface your unique talents and abilities Define a personal contribution that is aligned with the team's purpose Manage performance Help others succeed by "clearing the path."

